



EASTERN REGION
TENNIS

(Incorporated)

A0031930C

ABN 95 114 479 484

ANNUAL REPORT



2012-13

ERT Office-Bearers 2012-13



PRESIDENT
Robert Jackson

TREASURER
Robert Jamieson



VICE-PRESIDENT
George Kunti

**COMPETITION
EXECUTIVE OFFICER**
Ray van Weert



VICE-PRESIDENT
Kevin Higgins

**TOURNAMENT/
DEVELOPMENT
EXECUTIVE OFFICER**
Fran Absolom



SECRETARY
Judith Dungey

COMMITTEE
Charlie Roberts
Chris Fallon

COMPETITION SUB-COMMITTEE

Ray Van Weert
Cynthia McKenzie
John Quinn
Hugh Hayes
Deb Driessen

TOURNAMENT/DEVELOPMENT SUB-COMMITTEE

Fran Absolom
Debbie Innes
Chris Thompson

AUDITOR
INDEPENDENT TRIBUNAL CHAIRMAN

Sam Low
Wayne Spencer

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Eastern Region Tennis Inc.

A0031930C ABN 95 114 479 484

PO Box 104, PARK ORCHARDS 3114

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E-mail: ertinc@netlink.com.au

WEB: www.ertinc.org.au

7th August 2013

Notice is hereby given of the 18th

Annual General Meeting of Eastern Region Tennis Inc.

WEDNESDAY 4th SEPTEMBER 2013 at 8.00pm Whitehorse Council

Offices (Waratah room), Whitehorse Road, Nunawading (Mel Ref 48 G9)

At least one (1) delegate from each club must be in attendance on the night.

Any club failing to attend and sign the register will incur a fine of \$25.

Any club who has not paid their affiliation fee or any outstanding overdue fines will NOT BE ENTITLED TO VOTE on the night.

AGENDA

1. **Welcome**
2. **Apologies**
3. **Minutes**
 - 3.1 Minutes from the 2012 AGM
4. **Business Arising**
5. **REPORTS**
 - 5.1 President
 - 5.2 Tournament/Development Executive Officer
 - 5.3 Competition Executive Officer
 - 5.4 Treasurer
6. **ELECTION OF OFFICE BEARERS & PERMANENT SUB-COMMITTEE MEMBERS**
 - 6.1 **EXECUTIVE**
 - 6.1.1 President
 - 6.1.2 Vice-Presidents x 2
 - 6.1.3 Secretary
 - 6.1.4 Treasurer
 - 6.1.5 Committee Members x 2
 - 6.2 **COMPETITION SUB-COMMITTEE**
 - 6.2.1 Executive Officer
 - 6.2.2 Record Secretaries x 4
 - 6.2.3 Committee x 3
 - 6.3 **TOURNAMENT/DEVELOPMENT SUB-COMMITTEE**
 - 6.3.1 Executive Officer
 - 6.3.2 Committee x 3
 - 6.4 **Auditor**
 - 6.5 **Independent Tribunal Chairperson**

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7. GENERAL BUSINESS

- 7.1 To ratify affiliation with Tennis Victoria
- 7.2 Honoraria - to be confirmed
- 7.3 Team Entry/Affiliation fees - to be confirmed for Winter 2014 and Summer 2014-15.
- 7.4 In order to update the Fixture book prior to the Summer Season, the following 2 By-Laws need to be updated.

You will need to have a current Fixture Book with you so you can compare the current By-Law with the changes proposed –

CURRENT BY-LAW 4 [b] – ENTERING TEAMS

Teams must be submitted on or before the closing date for entries as determined and advised by the Executive. Teams must be entered on the official team entry form or Online if entry is available. Each Club is required to nominate the Competition format plus grade or section in which it desires to enter a team. The Executive reserves the right to grade any team as it sees fit.

NOTICE OF MOTION

“that By-Law 4 [b] be changed to the following”

Teams must be submitted on or before the closing date for entries as determined and advised by the Executive. Teams must be entered using Online entry **only**. Each Club is required to nominate the Competition format plus grade or section in which it desires to enter a team. The Executive reserves the right to grade any team as it sees fit.

CURRENT BY-LAW 5 [a] – REGISTRATION

Prior to the commencement of each season, Clubs must register all team members on the official team entry form.

NOTICE OF MOTION

“that By-Law 5 [a] be changed to the following”

Prior to the commencement of each season, Clubs must register all team members using the On-line team entry.

By-Law changes submitted by the Executive Committee.

- 7.5 Association Rules – Motion “that Eastern Region Tennis Inc replaces the current ERT Inc Rules with the new ERT Inc Rules as per the attached document.”
- 7.6 Any from the floor.

Judith Dungey
ASSOCIATION SECRETARY
7th August 2013



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Minutes of the 17th Annual General Meeting of Eastern Region Tennis Inc held on Wednesday 5th September 2012, at Waratah Room Whitehorse Council Offices, Whitehorse Road, Nunawading at 8.00pm.

1. **WELCOME** – President Robert Jackson welcomed all Life-Members, current Executive, Club Delegates and Visitors from TV –V.P. Maria Keyes, Nick Hinneberg and Danielle Lowerson.

2. **APOLOGIES** – TV CEO Matthew Kennedy, Life Members – M.Atkins, N.Bradshaw, P.Gallacher, C.Jordan, and others as listed on the Apology sheet.

3. MINUTES

From the previous Annual General Meeting (2011) were presented in the Annual Report

MOTION: “That the Minutes of 2011 AGM be accepted and that the Minutes of the Special General Meeting 2012 be accepted”

Moved A Hubbard [Ringwood] seconded G. Kunti [Blackburn] **CARRIED.**

4. **BUSINESS ARISING** – Nil

5. REPORTS

5.1 President's : As presented in the Annual Report booklet plus the additional comments.

Robert Jackson's additional comments included a report about the worrying trend of amalgamation of tennis clubs within the Knox municipality on the website. Special thanks to all members of the Executive and him Sub-Committees.

MOTION: “that the President's report be accepted”

Moved R. Jackson / seconded G. Kunti **CARRIED**

5.2 Tourn/Dev Exec Officer – available in the Annual Report booklet plus a request for Clubs to read reports about the Inter-Regional Challenges on the website.

MOTION: “that the Tournament/Development report be accepted”

Moved F. Absolom / seconded G. Morse **CARRIED**

5.3 Competition Exec Officer – available in the Annual Report booklet plus the start of Online entry this coming Summer season. Thanks to Bruce Leister and Neville Mears.

MOTION: “that the Competition report be accepted”

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Moved R. Van Weert / seconded H.Hayes CARRIED

5.4 Treasurer's Report – available in the Annual Report booklet

Robert Jamieson outlined the financial statement including that fines were down for the year. The Junior Tournament profit was up as was the accrued interest on term Deposits. Eastern Region Tennis had a table at the inaugural TV Dinner and that our own Presidents Dinner was well attended. With the start of Online entry, there were additional technology purchases

MOTION: "That the Annual Financial statements for 2011-12 be adopted "

Moved R. Jamieson / seconded C. McKenzie CARRIED.

R. Jackson handed the chair over to Life Member Bob Kane who conducted the 1st part of the Elections.

6. ELECTION OF OFFICE BEARERS

The following officers were elected for 2012-13

EXECUTIVE

PRESIDENT	Robert Jackson	Bayswater North
VICE PRESIDENT	George Kunti	Blackburn
	Kevin Higgins	Bayswater North
SECRETARY	Judith Dungey	North Ringwood
TREASURER	Robert Jamieson	Box Hill
COMMITTEE [1]	Charlie Roberts	North Ringwood
[2]	Chris Fallon	R/wood Catholic
	(co-opted at end of AGM)	

TOURNAMENT/DEVELOPMENT SUB-COMMITTEE

EXEC OFFICER	Fran Absolom	Heatherdale
COMMITTEE (3)	Debbie Innes	Blackburn
	Chris Thomson	Canterbury
	Vacant	

COMPETITION SUB-COMMITTEE

EXEC OFFICER	Ray Van Weert	Seville
RECORD		
SECRETARIES (4)	Cynthia McKenzie	Miller Park
	John Quinn	East Camberwell
	Vacant	
	Vacant	
COMMITTEE (3)	Deb Driessen	Wonga Park
	Hugh Hayes	Box Hill
	Vacant	

AUDITOR

Kevin Solomon

Moved "that Kevin Solomon be appointed as Auditor for 2011-2012" Moved R. Jamieson / G. Morse [Life Member] CARRIED

INDEP. TRIBUNAL

Wayne Spencer

Heathmont

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Moved “that Wayne Spencer be reappointed as Independent Tribunal Chair for 2010-2011”

Moved R. Jackson / R. Kane CARRIED

7. GENERAL BUSINESS

- 7.1 Affiliation to Tennis Victoria - “that Eastern Region Tennis Inc affiliate for the year 2011/2012” Moved R. Jamieson [Box Hill] / C. Roberts [Nth Ringwood] CARRIED.
- 7.2 Honoraria for 2012-2013 – R. Jamieson recommended
MOTION: “That the Honoraria be the same as for the next financial year 2012 - 2013”.
Moved R. Jamieson [Exec]/ R. Van Weert CARRIED
- 7.3 Affiliation/Team Entry Fees – Treasurer R. Jamieson recommended “that the team entry for 2012/2013 remain the same as the current year” Moved R. Jamieson/H. Fernandes [Wantirna] CARRIED
- 7.4 Nick Hinneberg spoke to gathering
- Mini quiz with can of balls as prize.
 - Hot Shots has 270 registered Coaches – a new competition will start in Metro Melbourne 2013 which will be time-based and in 3 age groups – 8yr/10yr/12yr. The aim to create a positive 1st experience and engender an allegiance to the Home club. The competition will be for those young players who have had 2-3 terms of coaching. TV to run a trial pilot program. Associations will be asked to partner TV but it will be run based on Municipal Council boundaries. Currently within the Clubs and Metro Associations, there are 27 different Junior formats.
- 7.5 ATL [Asian Tennis League] to be played in November [above State Grade level] with Winning Men’s and Ladies team to play the other States in the week before the Australian Open in January. The format is innovative and fast.

Other General Business items –

- 7.6 Robert Jackson requested Clubs to put a process in place to see Fines and Accounts were paid within 60 days so that he wasn’t constantly chasing Treasurers for the money. Clubs must see that Officials and info on the website is kept up-to-date.
- 7.7 Maroondah Festival 2012 will have a ‘Sports’ Theme.
- 7.8 Presidents Dinner in October – LM Kevin Bolton to act as MC
- 7.9 TV has 2 Senior Tournaments coming up [1] North Ringwood TC [2] Glen Iris TC
- 7.10 Australian Davis Cup Foundation is looking for supporters.
- 7.11 Grading Review Night at Donvale will be on Wed. 10th Sept.
- 7.12 Anne Hubbard [R/wood U/C] disappointed with changes made to Jnr teams following grading.
- 7.13 The Solar panels on roof of Croydon TC pay for Night Tennis.
- 7.14 Locks on Clubhouse doors at Bayswater North were cut to put in Smart Meter.
- 7.15 Booklet - ‘A Century of tennis in Tempy’ cost \$10.
- 7.16 As players are time poor, could Association become a 2 court Competition – reply only a possibility on a Sunday.
- 7.17 Discussion re procedure when there is a wash-out.
- 7.18 Eligibility of players for finals.
- 7.19 2 new clubs voted in - Gladeswood Reserve and St. Marys Greensborough.
- 7.20 TV VP Maria Keyes thanked all Clubs and Committees for the great work they do for Tennis. Mentioned that Slazenger had become a new major sponsor for TV. Use

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younger players through the 'Future Leaders' program to assist with Club administration

- 7.21 Clubs not affiliated with Tennis Victoria need to have a Current Certificate of Currency – a copy of the current certificate from those Clubs is to be forwarded to the Association Secretary. Tennis Victoria cover is for \$20,000,000 which includes Public Liability Insurance/ Director fees etc.

As there was no further General Business, Robert Jackson thanked everyone for their attendance and declared the Meeting closed at 9:30pm. Everyone was invited to stay and enjoy fellowship plus supper.

At the end of the formal part of the Meeting Chris Fallon [Ringwood Catholic]] offered to assist on the Executive Committee and was co-opted to that Committee for the 2012-13 year.

President's Report

By Robert Jackson

This 2012/13 President's Report is allowing me to re-consider the role/ involvement/commitment required at an Association level where I believe ERT needs more support and input from the ERT member Clubs. I think the days of an unpaid volunteer are almost gone. We need to raise the bar, especially at the Club level and have a better awareness and/or understanding of the need to improve and expand the sport of Tennis and be more committed with the time/commitment to ERT and Club from all levels including more support for the individual Club Committee's.

For ERT to survive in the longer term, we need to receive new nominations/support for ERT positions at the AGM, and possibly from the next generation of the members, some of which may be a little younger with some fresh ideas. In order for this process to succeed, there needs to be consideration for say a 12 months period before stepping up, in a couple of positions. Ideally this would allow for a better succession program, which could then help plan for a bigger and brighter future. The time has again arrived where ERT needs to address the issue of a new President, even with a willing person to possibly spend a lead-in time of say 12 months learning the ropes/ trials/tribulations which has been mentioned before for several years. From a personal point of view, there needs to be a greatly improved communication level from the delegates here at tonight's meeting with the member Club, to report all discussions at tonight's AGM including Financial Reports from this 2013 AGM back to your Club's Committee. From my experience this does not seem to occur as thoroughly as it should which is disappointing in not supporting ERT and/or the sport.



The Sport in general is in need of a major injection of new Volunteers/Participants at all levels at both a Club and Association level across Victoria to support a new initiative this year from the State Body – Tennis Victoria. The program from TA and TV is called “ HOT SHOTS “ which everyone hopes to expand Nationally and to roll out in the next 6-12 months. This program will need all Clubs to address the expanded participation and involvement in general in our sport with “ Hot Shots “ program which is seen by Tennis Australia as a major initiative for the future expansion of the Sport starting at the younger age groups under 10 years of age. We need to see an improvement with commitment/ dedication/enthusiasm/involvement from players and Club Officials. We know from previous discussions, that some local councils are promoting mergers/ amalgamations of Clubs. There is a major need to address these concerns now with the local Councils. I would like to repeat the need for more support from the larger Clubs within ERT who appear to be reluctant to support nominations for the ERT Executive/ Committee positions, which has occurred for over 20-25 years or so. This includes the time before the amalgamation of the 3 Associations some 18-19 years ago. The

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time has come for you to reassess your commitment to support ERT.

I can now report on the 19th year of activities of Eastern Region Tennis Inc. The ERT Annual Report will show a profit of just \$2 for the year, which is brilliant for a non-profit organisation. We made a profit of \$2.00 so the Treasurer has defied the critics and made a profit, albeit of just \$2. The Clubs should be very proud of the involvement and commitment provided by your ERT Committee. We need to pass on and share the expertise gained/learned over the time with ERT and the continual way in which we look to analyse our Competition, where we seem to have a gender imbalance with females which is common with many other Associations. We must all have an ability to share our collective intellectual property on how to improve our Sport, and this has been built up over the years.

I think we should congratulate the excellent work the volunteer people on all ERT Committee's who have all again successfully delivered all their services and more, including a new ERT Website which is brilliant. These Committees have all again worked excellently and within ERT budget/guidelines. The current people on all these Committees – an excellent job everyone, and a special mention to Robert Jamieson, Bruce Leister and Zanity who have excelled with the new ERT website, which is still going to need some tweaking as time/personnel/training allow. The Clubs should congratulate all ERT Committee people on a brilliant job – well done from your Club and fellow tennis players. ERT remains in an excellent financial position, with a substantial amount of money in the Bank, and based on our current/future projections – have an excellent future and are debt free. The Treasurer can elaborate on these details in his report and although I have again mentioned in previous reports, we repeat our thanks to the brilliant job of our Treasurer - Mr. Robert Jamieson -

thanks again for a magnificent contribution in your reporting and comprehensive financial reports to the Executive over the last 12 months. Thanks Robert for a Gold Medal performance - well done.

I can only repeat the news from my previous report from last year, that for Tennis to survive in the Eastern Suburbs, that several Eastern Suburbs based Tennis Associations, including Midweek, Night and possibly others should seriously consider discussing the merits of combining our collective resources, involving amalgamations which is paramount to the Sports survival. Maybe this comment/discussion from tonight's meeting should be further discussed with the individual Club delegates with these various Associations. I personally cannot accept how the same Tennis Clubs playing in several Associations, including ERT, can vote differently in/at other Associations, including by-laws, match results systems, Umpires etc. Maybe the Clubs need to direct and advise the Club delegate to vote in writing to ensure a Club vote is a Club vote, and not a personal vote made by the delegate. For the sport to expand/survive, there will need to be a more collective and supportive link between association and communication within the Club and/or Association at all levels.

Here is a summary of our ERT Team Entries for previous seasons, which is self-explanatory.

Robert Jackson

Robert Jackson

PRESIDENT

EASTERN REGION TENNIS INC.

25th August 2013

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ERT Team Entries Summary										
Winter Teams	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Senior	172	154	144	135	138	132	134	122	121	118
No. of Clubs	57	54	50	55	52	53	54	52	44	49
Junior	567	566	570	524	504	480	473	434	470	481
No. of Clubs	73	71	72	70	68	69	70	67	64	63
Summer Teams	2003-4	2004-5	2005-6	2006-7	2007-8	2008-9	2009-10	2010-11	2011-12	2012-13
Senior	280	282	245	238	225	203	207	190	191	179
No. of Clubs	65	66	60	60	59	59	58	57	58	58
Junior	629	590	619	598	559	527	518	518	501	511
No. of Clubs	69	69	71	74	71	69	65	71	68	68

ERT Summer Team Entry Summary by Format										
	2003-4	2004-5	2005-6	2006-7	2007-8	2008-9	2009-10	2010-11	2011-12	2012-13
XR	8	8	6	0	1	0	0	0	0	0
XS	98	78	63	59	48	39	36	34	19	0
SD					28	29	39	40	45	39
MR	16	15	12	7	5	0	0	0	0	0
OS	102	117	109	117	102	102	93	88	96	109
OSD	56	64	55	55	41	33	39	28	31	31
Senior	280	282	245	238	225	203	207	190	191	179
Change		101%	87%	97%	93%	90%	102%	92%	101%	94%
SAT OR										66
SAT XSD	152	153	155	130	145	133	124	121	79	59
SAT XD	15	16	16	7	16	8	8	4	0	0
SAT BSD	167	165	187	187	172	168	168	168	176	154
SAT BD	56	39	23	29	24	21	24	18	11	25
SAT GSD	71	69	66	81	64	75	75	77	77	65
SAT GD	22	8	16	14	9	8	8	6	0	
SAT U/9								4	9	0
SAT JOD								3	6	8
SAT JOSD								9	16	24
SUN JOSD									6	0
SUN OR										7
SUN XSD	39	23	26	22	25	11	7	14	0	0
SUN BSD	75	76	87	84	69	68	62	61	85	65
SUN GSD	32	41	43	44	35	35	42	29	35	29
SUN U/9								4	1	9
Junior	629	590	619	598	559	527	518	518	501	511
Change		94%	105%	97%	92%	94%	98%	100%	97%	102%
TOTAL	909	872	864	836	784	730	725	708	692	690
Change		96%	99%	97%	93%	93%	99%	98%	98%	100%

Competition Report

By Ray van Weert

For the winter 2013 season, we had 10 junior Open Rubbers sections which is an increase of 4 Open Rubbers sections (32 teams) on the winter 2012 season. We are very pleased with the growth and progress of the junior Open Rubbers format. We anticipate that the number of entries for the Open Rubbers format will continue to grow.

Likewise, our Junior Development Competition (JDC) is continuing to grow quickly, especially in the outer suburbs. For the winter 2012 season, we had 18 JDC teams. For the summer 2012/13 season, we had 34 JDC teams and for the winter 2013 season, we have 44 JDC teams. The growth of the JDC has been outstanding and ERT can be proud of its efforts to introduce a format that encourages junior beginners who are under 12 to play and enjoy playing in a competition environment.

The number of our senior teams remain at the same level from winter 2012 (117 teams) to winter 2013 (118 teams). The removal of the senior mixed tennis format (due to lack of team entry numbers for winter 2012) has not affected the number of players playing seniors in the short term. We will continue to review the Senior formats going forward.

We will continue to review the current formats to accommodate the changing requirements of our tennis clubs, tennis teams, and tennis in general.



We introduced the on-line team entry system for the 2012/13 summer season. We believe, and based on feedback received, that the process for on-line entry for clubs has streamlined the team entry process dramatically. The on-line team entry system has also allowed teams to use round 12 or round 13 statistics when determining their teams, rather than round 9 or round 10 statistics when using the manual team entry system. This provides clubs with better analysis when determining the make-up of their teams.

I would like to thank Cynthia McKenzie (Junior Record Secretary) and John Quinn (Senior Record Secretary) for all of their hard work over the past year. John will not be Senior Record Secretary going forward. John's efforts and hard work have been appreciated by all on the committee. I would also like to thank our other committee members George Kunti, Deb Driessen and Hugh Hayes, as well as our Secretary, Judith Dungey for their contribution and hard work throughout the past year.

Ray van Weert
Competition Executive Officer

Tournament/Development Report

By Fran Absolom

On behalf of the Tournament / Development Sub Committee I have pleasure in presenting the Annual Report for 2012/2013

2013 saw ERT host the 59th Mrs Pat Pearce Memorial Shield. The future of this event had been in doubt due to the withdrawal of Tennis SA but a revamped format played over 3 days proved to be successful and with the inclusion of North Eastern Tennis Association to the event has seen all associations commit to continuing with this event in the future. ERT team prepared for the event with a 4 week training squad being conducted by coaches Alexi Demajo and Stuart Andrews. Thank you to Box Hill Tennis club for providing their facilities for this squad.

This event offers a consistently high standard of competition with emphasis on team support and good sportsmanship; all were evident again this year. ERT team finished 3rd. I would like to thank the Tournament/Development committee members for the enormous amount of preparation for and commitment to making this event such a success. Support from the participating players families in team management, running canteens, and court maintenance reflected the commitment of all to the success of this event. The 2014 carnival will be hosted by North Suburban Junior Tennis Association.

The carnival was followed on immediately by our committee running the 15th Annual Junior Tournament at NRTC and surrounding clubs. This



remains a very successful event with large numbers of players participating. We have applied to run this event again in 2014.

The Tournament/Development sub-committee maintained their focus on team's events. These events all offer our players the opportunity to participate in high standard events, which focus on good sportsmanship, offer a high level of competition providing continuing development opportunities and the benefits of a team environment with a sense of pride in representing their association.

We entered teams in the four (4) Tennis Victoria run events which were played against teams from all over Victoria. Events were as follows:
Wayne Arthurs Cup (10 and under)
4 players finishing 4th
Frank Sedgman Cup (11 and under)
4 players finishing 7th
Alicia Molik Cup (12 & under)
4 players finishing 7th
Inter-Regional/Association Challenge (12, 14 and 16 and under)
10 players finishing 6th.

In January Eastern Region Tennis was represented by a team in the Daphne Fancutt Shield (12 players). This saw another credible performance by our team who finished in 3rd position.

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The 2012 Junior Pennant saw 17 teams representing ERT. This competition offers our talented juniors a rubbers format team's event where they can represent their association in regular weekly competition. This year ERT had 5 teams in finals, winning 3 pennants. 3 ERT players were awarded Junior Pennant Player of the Year in their age group. ERT recognised these players with \$200 vouchers. In 2013 we have 20 teams entered, who now begin their campaign to develop their tennis and play for the elusive pennants. I would like to thank the following clubs who have made their courts available for use by ERT teams for this season - Heathmont, Donvale, Wantirna, Doncaster and Guy Turner Reserve.

I anticipate that we will continue our participation in all of these worthy events in 2013/14 and look forward to ERT club's support in these endeavours.

Detailed reports and photos of each of these events are posted on the ERT website and I encourage you all to have a look at them.

I would like to again thank clubs for offering their facilities for use by the association, and to thank the wonderful parents and team managers for their support throughout the year.

I would also like to thank my enthusiastic sub-committee (Deb Innes & Chris Thompson) for the enormous amount of time and effort put into continuing these programmes and managing the team events. We are in need of additional committee members to share the load in this most rewarding & enjoyable aspect of tennis.

The ongoing support of the Executive was also much appreciated.

Fran Absolom

Executive Officer, Tournament/Development

Treasurer's Report

By Robert Jamieson

This financial year the association recorded a surplus of \$2 compared with a surplus of \$5976 last year. We budget to break-even so we almost made it!

Some items of note are:

1. **Fines** were down by \$468 probably because of reduction in the fines for late cards.
2. The surplus on the **ERT Junior Tournament** was \$9405, up from \$7499 last year.
3. **General Administration costs** are in line with previous years except for a reduction in depreciation by \$1308.
4. We held the **President's Dinner** which was run at a net cost of \$2610.
5. **Interest Income** was down by \$3143 because interest income was accrued in our accounts for the first time last year - inflating that year's interest.
6. We ran a **Hot Shots Competition** for the first time increasing team fees and expenses by around \$600.
7. We hosted the **Pat Pearce Carnival** this year resulting in a net cost of \$315.
8. In 2012-13 we spent \$6000 developing the **on-line team entry system** and the upgraded website.



We plan to offer the same honoraria in 2013-14 as was paid in 2012-13.

ERT has very adequate financial reserves and in the coming year we again are budgeting to break even.

My thanks to Sam Low for filling in as auditor in the absence of Kevin Solomon who was overseas.

Robert Jamieson

Treasurer



Eastern Region Tennis Association Inc.

COMMITTEE'S REPORT

The Committee members present the following report on the association for the financial year ended 30 June 2013.

COMMITTEE MEMBERS

The name of the committee members in office at any time during or since the end of the financial year; unless otherwise stated,

Committee Member	Meetings eligible to attend	Meetings attended
Robert Jackson	6	5
George Kunti	6	5
Kevin Higgins	6	6
Judith Dungey	6	6
Robert Jamieson	6	6
Fran Absolom	6	5
Ray van Weert	6	3
Charlie Roberts	6	4
Chris Fallon	6	4

PRINCIPAL ACTIVITIES

The principal activities of the association during the financial year were:

- * to provide tennis competitions and tournaments for members of the association;
- * to provide tennis training for juniors: and
- * to organise junior teams to represent the association.

SIGNIFICANT CHANGES

No significant change in the nature of these activities occurred during the year.

OPERATING RESULT

The surplus from ordinary activities amounted to \$2.

Signed in accordance with a resolution of the Members of the Committee.

Robert Jackson (President)
1 September 2013
Melbourne

Robert Jamieson (Treasurer)
1 September 2013
Melbourne



Eastern Region Tennis Association Inc.

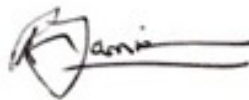
**COMMITTEE'S DECLARATION
for the year ended 30 June 2013**

We, Robert Jackson and Robert Jamieson, being members of the Committee of Eastern Region Tennis Inc., certify that -

- a) the accompanying financial statements and notes comply with accounting standards to the extent described in Note 1 to the financial statements and give a true and fair view of the financial position of Eastern Region Tennis Inc. during and at the end of the financial year of the association ending on 30 June 2013.
- b) at the date of this declaration there are reasonable grounds to believe that the association will be able to pay its debts as and when they become due and payable.



Robert Jackson (President)
1 September 2013
Melbourne



Robert Jamieson (Treasurer)
1 September 2013
Melbourne

Independent Auditor's Report

to the Members of Eastern Region Tennis Inc.

I have audited the accompanying financial report, being a special purpose financial report, of Eastern Region Tennis Inc, which comprises the the statement of financial position as at 30 June 2013, the income and expenditure statement, statement of changes in equity and statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information and the statement by the Committee.

Responsibility of the Committee for the financial report

The Committee of the Eastern Region Tennis Inc. is responsible for the preparation and fair presentation of the financial report. This responsibility includes such internal control as the Committee determine is necessary to enable the preparation of the financial report to be free from material misstatement, whether due to fraud or error.

Auditor's responsibility

My responsibility is to express an opinion on the financial report based on my audit. I conducted the audit in accordance with Australian Auditing Standards. These standards require that I comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal controls relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Committee, as well as evaluating the overall presentation of the financial report.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

Independence

In conducting our audit we complied with the independence requirements of Australian professional ethical pronouncements.

Basis for Qualified Opinion

Due to the cash nature of certain funds received and expended by the Association it is not practicable for me to verify that all sums which may have been received or expended have been properly accounted for. Accordingly, as the evidence available to me regarding funds received and expended in cash was limited, my audit procedures with respect to funds received and expended in cash had to be restricted to the amounts recorded in the

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financial records. I am therefore unable to express an opinion whether funds received and expended in cash by the Association are complete.

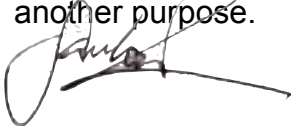
Qualified Opinion

In my opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion paragraph, the financial report present fairly, in all material respects, the financial position of the Eastern Region Tennis Inc. as at 30 June 2013 and its financial performance for the year then ended in accordance with the basis of preparation described in the Notes to the financial report.

Basis of accounting

Without modifying my opinion, I wish to highlight that the financial report are Special Purpose Financial Statements that have been prepared on an accruals basis, are based on historic costs and do not take into account changing money values or, except where specifically stated, current valuations of non-current assets. The Committee has determined that the Association is not a reporting entity.

The financial report has been prepared for the purpose of fulfilling the Committee's financial reporting responsibilities. As a result, the financial report may not be suitable for another purpose.



Sam Low
Chartered Accountant
Melbourne, VIC
1 September 2013

Eastern Region Tennis Annual Report 2012-13



Eastern Region Tennis Inc.

ABN 95 114 479 484

Statement of Financial Position

for the year ended 30 June 2013

	2013	2012	Notes
Current Assets			
Cash and cash equivalents	\$112,409	\$108,037	
Trade and other receivables	\$3,455	\$3,185	
Inventory	\$2,063	\$2,077	5
Other Assets	\$882	\$882	
Total Current Assets	\$118,809	\$114,181	
Non-Current Assets			
Property, Plant and Equipment	\$2,788	\$4,461	2,3,4
Total Non-Current Assets	\$2,788	\$4,461	
Total Assets	\$121,597	\$118,642	
Current Liabilities			
Trade and other payables	\$5,204	\$2,752	
Deferred Income	\$3,556	\$3,055	
Total Current Liabilities	\$8,760	\$5,807	
Net Assets	\$112,837	\$112,835	
Members' Funds			
Accumulated Surplus	\$112,837	\$112,835	
Total Members' Funds	\$112,837	\$112,835	

Eastern Region Tennis Annual Report 2012-13

Eastern Region Tennis Inc.

Income and Expenditure Statement

For the 12 months ended 30th June 2013

	2012-13	2011-12	Change	Notes
INCOME				7
Team Entry Fees	\$44,961	\$43,976	-\$985	
Fines	\$5,530	\$5,998	\$468	
Sale Balls	\$715	\$354	-\$361	
Sale Trophies	\$50	\$0	-\$50	
Sale Clothes	\$2,295	\$2,685	\$390	
Sale Canteen	\$3,624	\$2,003	-\$1,621	
Tournament Entry Fees	\$21,290	\$17,360	-\$3,930	
Sponsorship/Advertising	\$1,386	\$1,636	\$250	
Affiliation Fees	\$1,355	\$1,464	\$109	
Interest Income	\$4,630	\$7,773	\$3,143	
Miscellaneous Income	\$983	\$30	-\$953	
President's Dinner Income	\$877	\$954	\$77	
TOTAL INCOME	\$87,696	\$84,233	-\$3,463	
COST OF GOODS SOLD				
Cost of Trophies	\$25	\$0	-\$25	
Cost of Clothes	\$2,437	\$3,226	\$789	
Cost of Canteen	\$2,132	\$1,260	-\$872	
TOTAL CGS	\$4,594	\$4,486	-\$108	
EXPENDITURE				7
Pennants and Trophies	\$15,255	\$12,177	-\$3,078	
Entry Fees/Affiliation/Sanction Fees	\$3,782	\$4,033	\$251	
Honoraria	\$18,160	\$18,296	\$136	6
Coaching & Officials Fees	\$5,994	\$5,577	-\$417	
Entertainment & Presentations	\$5,645	\$5,952	\$307	
Administration Expenses	\$13,577	\$7,548	-\$6,029	
Court Hire	\$3,502	\$2,634	-\$868	
Ball Purchases	\$2,839	\$2,157	-\$682	
Hall Hire	\$867	\$1,059	\$192	
Printing & Postage	\$9,406	\$10,234	\$828	
Junior Challenge Events	\$2,400	\$1,123	-\$1,277	
Depreciation	\$1,673	\$2,981	\$1,308	3
TOTAL EXPENSES	\$83,100	\$73,771	-\$9,329	
SURPLUS/DEFICIT	\$2	\$5,976	\$5,974	

Eastern Region Tennis Annual Report 2012-13



Eastern Region Tennis Inc.

ABN 95 114 479 484

Statement of cash flows

for the year ended 30 June 2013

	2013	2012
Cashflows from operating activities		
Receipts from operations	\$83,181	\$76,480
Payments to suppliers and employees	(\$83,054)	(\$78,573)
Net cash inflows/(outflows) from operating activities	\$127	(\$2,093)
Cashflows from investing activities		
Investment interest received	\$4,245	\$5,798
Net cash inflows from investing activities	\$4,245	\$5,798
Cashflows from financings activities		
Net cash inflows from investing activities	\$0	\$0
Net increase in cash and cash equivalents held	\$4,372	\$3,705
Cash and cash equivalents at the beginning of the financial year	\$108,037	\$104,332
Cash and cash equivalents at the end of the financial year	\$112,409	\$108,037



Eastern Region Tennis Inc.

ABN 95 114 479 484

Statement of changes in members' funds

for the year ended 30 June 2013

	Accumulated Surplus	Total
Balance at 1 July 2011	\$106,859	\$106,859
Net surplus for the year	\$5,976	\$5,976
Balance at 1 July 2012	\$112,835	\$112,835
Net surplus for the year	\$2	\$2
Balance at 30 June 2013	\$112,837	\$112,837



Eastern Region Tennis Inc.

TREASURER'S REPORT

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013

1 Significant Accounting Policies

These financial statements are Special Purpose Financial Reports (SPFR's) prepared for use by the members of the Eastern Region Tennis Inc.

For the purposes of these statements, the association is not a reporting entity.

This special purpose financial report, unless otherwise stated, has been prepared in accordance with applicable Australian Accounting Standards, other authoritative pronouncements of the Australian Accounting Standards Board and Urgent Issues Group Consensus Views.

The statements are also prepared on an accruals basis. They are based on historic costs and do not take into account changing money values or, except where specifically stated, current values of non-current assets.

2 Equipment

Equipment is stated at cost less accumulated depreciation.

3 Depreciation of Equipment

Depreciation is calculated on a straight line basis so as to write off the net cost over the useful life to its estimated residual value. The estimated useful life of the equipment is approximately three years.

4 Purchase/Sale of Equipment

The Association did not purchase any equipment during the year.

5 Valuation of Inventory

Stock of Balls, Trophies and Clothing at 30.6.13 has been valued at historical cost.

6 Honoraria

	2012-13	2011-12	Change
Competition Committee Honorarium	\$3,500	\$3,500	\$0
Computer Development Honorarium	\$1,000	\$1,000	\$0
President Honorarium	\$500	\$500	\$0
Publications Honorarium	\$500	\$500	\$0
Secretary Honorarium	\$2,500	\$2,500	\$0
Tournament Committee Honorarium	\$3,500	\$3,500	\$0
Treasurer Honorarium	\$1,500	\$1,500	\$0
Record Secretaries (\$30 per section)	\$5,160	\$5,296	(\$136)
	<u>\$18,160</u>	<u>\$18,296</u>	<u>(\$136)</u>



Eastern Region Tennis Inc.

TREASURER'S REPORT

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013

7 Detailed Income and Expenditure by Activity

	2012-13	2011-12	Difference
Team Competitions			
Income			
Fines	\$4,800	\$5,300	(\$500)
Team Entry Fees	\$41,927	\$40,918	\$1,009
Trophy Sales	\$50	\$0	\$50
Total Income	\$46,777	\$46,218	\$559
Expenditure			
Fixture Books	\$6,950	\$6,905	\$45
Pennant & Trophies	\$14,809	\$12,178	\$2,631
Entry/Penalty Form	\$825	\$1,655	(\$830)
Record Sec. Honorarium	\$5,160	\$5,296	(\$136)
Hot Shots Entry Fee	\$608	\$0	\$608
Total Expenses	\$28,352	\$26,034	\$2,318
Victorian Junior Competition			
Income			
Team Fees	\$3,033	\$3,058	(\$25)
Ball Sales	\$327	\$218	\$109
Total Income	\$3,360	\$3,276	\$84
Expenditure			
Ball Purchases	\$789	\$789	\$0
Court Hire	\$17	\$516	(\$499)
Entry Fees Paid	\$1,636	\$1,314	\$322
Sundry Expenses	\$0	\$33	(\$33)
Total Expenses	\$2,442	\$2,652	(\$210)
ERT Junior Tournament			
Income			
Ball Sales	\$388	\$136	\$252
Canteen Sales	\$1,208	\$2,003	(\$795)
Entry Fees	\$19,790	\$17,360	\$2,430
Sponsorship/Advertising	\$432	\$432	\$0
Total Income	\$21,818	\$19,931	\$1,887
Expenditure			
Ball Purchases	\$1,525	\$1,368	\$157
Canteen Purchases	\$768	\$1,260	(\$492)
Court Hire	\$2,940	\$2,038	\$902
Postage	\$0	\$243	(\$243)
Printing	\$230	\$621	(\$391)
Sundry Expenses	\$135	\$10	\$125
Tournament Officials' Fees	\$5,042	\$5,037	\$5
Player Sanction Fee	\$1,773	\$1,855	(\$82)
Total Expenses	\$12,413	\$12,432	(\$19)
ERT Junior Challenges			
Expenditure			
Sedgman Cup	\$127	\$305	(\$178)
Bendigo Challenge	\$1,211	\$382	\$829
10 & Under Event	\$0	\$0	\$0
Daphne Fancutt Shield	\$200	\$182	\$18
Alicia Molik Cup	\$127	\$127	\$0
Wayne Arthurs Cup	\$127	\$127	\$0
Total Expenses	\$1,792	\$1,123	\$669



Eastern Region Tennis Inc.

TREASURER'S REPORT

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013

Easter Carnival

Income

Canteen Sales	\$2,416	\$0	\$2,416
Entry Fees	\$1,500	\$0	\$1,500
Photo Sales	\$964	\$0	\$964
Total Income	\$4,880	\$0	\$4,880

Expenditure

Coaching Fees Paid	\$577	\$540	\$37
Ball purchases	\$525	\$0	\$525
Court Hire	\$545	\$80	\$465
Canteen purchases	\$1,364	\$0	\$1,364
Printing & Stationery	\$402	\$0	\$402
Sundry Expenses	\$113	\$0	\$113
Tournament Officials Fees	\$375	\$0	\$375
Trophies	\$446	\$0	\$446
Photos	\$848	\$14	\$834
Entry Fee	\$0	\$500	(\$500)
Total Expenses	\$5,195	\$1,134	\$4,061

ADMINISTRATION

Income

Affiliation fees	\$1,354	\$1,464	(\$110)
Fine - Delegate non-attendance	\$730	\$698	\$32
Fixture Book Advertising	\$955	\$1,205	(\$250)
Interest Income	\$4,630	\$7,773	(\$3,143)
Miscellaneous Income	\$19	\$30	(\$11)
President's Dinner	\$877	\$954	(\$77)
Total Income	\$8,565	\$12,124	(\$3,559)

Expenditure

Bank Fees	\$51	\$16	\$35
AGM/Committee Functions	\$2,158	\$1,934	\$224
Corporate Affairs Fees	\$44	\$116	(\$72)
Depreciation	\$1,673	\$2,981	(\$1,308)
Affiliation Fees	\$373	\$364	\$9
Hall Hire	\$868	\$1,059	(\$191)
AGM Booklet/Sundry Printing	\$634	\$328	\$306
Storage	\$645	\$738	(\$93)
Office Equip Supplies & Maint.	\$319	\$165	\$154
Computer Software	\$4,101	\$449	\$3,652
Email/web Expenses	\$2,852	\$1,569	\$1,283
Stationery	\$827	\$787	\$40
Postage	\$365	\$482	(\$117)
Phone & Fax	\$3,643	\$3,652	(\$9)
President's Dinner	\$3,487	\$4,018	(\$531)
Total Expenses	\$22,040	\$18,658	\$3,382



EASTERN REGION TENNIS Inc.

the 2013 President's Dinner



John Fitzgerald at 2012 Dinner



Friday 18th October 2013

7pm for 7.30pm at Chirnside Park Country Club

68 Kingswood Drive

Chirnside Park



GUEST SPEAKER

JUDY DALTON

President Australian Fed Cup Foundation

Member Australian Tennis Hall of Fame

Will talk on

"the changed scene in womens tennis over the past 40 years"